### **APPENDICES**

### APPENDIX A

Household Trends and Marketview Comparison Report Downtown Market Area CONNECT STUDY REPORT OF HOUSEHOLD TRENDS FOR MANSFIELD PRIMARY MARKET AREA Claritas Inc.

Sales (800)234-5973

10-AUG-01 Support (800)780-4237

Study area name: MANSFIELD PRIMARY MARKET AREA

### Household Trend Report

Universe	1980 Census	1990 Census	% Chg 80-90	2001 (Est.)	% Chg 90-01	2006 (Proj.)	% Chg 01-06
Population	12382	13319	7.6	13017	-2.3	13581	4.3
Households	2043	2003	-1.9	2714	35.5	2965	9.2
Families	1155	1047	-9.3	1436	37.0	1562	8.8
Housing Units.	2133	2124	-0.4	2926	37.8	3191	9.1
Grp Qrt. Pop	7324	8604	17.5	6709	-22.0	6709	0.0
Household Size	2.48	2.35	-4.9	2.32	-1.2	2.32	-0.3
_	1979	1989	% Chg	2001	% Chg	2006	% Chg
Income	(Census)	(Census)	79-89 	(Est.)	89-01 	(Proj.)	01-06
Aggregate(\$MM)	58	125	115.2	171	36.8	197	15.4
Per Capita	4699	9400	100.0	13156	40.0	14546	10.6
Avg. Household	20811	44152	112.2	53778	21.8	58763	9.3
Median Hhold	17426	29737	70.6	37554	26.3	40274	7.2
Avg. Family HH	25571	60008	134.7	70516	17.5	73403	4.1
Med. Family HH	. 21309	41325	93.9	46370	12.2	47910	3.3
Avg. HH Wealth				153335		153460	0.1
Med. HH Wealth				44323		54143	22.2
				Househo			<b>-</b> -
Household Incom	e 	1990 Ce		Househo 2001 Es		2006 Pr	<b>-</b> -
Total		1990 Ce					<b>-</b> - oj. 
Total	<b></b> 5,000			2001 Es	timate	2006 Pr	
Total	5,000 9,999	2003 53 199	nsus	2001 Es 2714	timate	2006 Pr 	1.2% 5.2%
Total	5,000 9,999 4,999	2003 53 199 226	2.7% 10.0% 11.3%	2001 Es 	timate 	2006 Pr 2965 36	1.2%
Total	5,000 9,999 4,999	2003 53 199 226 153	2.7% 10.0% 11.3% 7.7%	2001 Es 	1.5% 5.8%	2006 Pro 2965 36 154 202	1.2%
Total	5,000 9,999 4,999 9,999	2003 53 199 226 153 204	2.78 10.08 11.38 7.78 10.28	2001 Es 2714 40 157 212 170 192	1.5% 5.8% 7.8% 6.3% 7.1%	2006 Pro 2965 36 154 202	1.2% 5.2% 6.8%
Total	5,000 9,999 4,999 9,999 4,999	2003 53 199 226 153 204 173	2.7% 10.0% 11.3% 7.7% 10.2% 8.7%	2001 Es 2714 40 157 212 170 192 287	1.5% 5.8% 7.8% 6.3% 7.1% 10.6%	2006 Pro 2965 36 154 202	1.2% 5.2% 6.8% 5.3%
Total	5,000 9,999 4,999 9,999 4,999 9,999	2003 53 199 226 153 204 173 168	2.78 10.08 11.38 7.78 10.28 8.78 8.48	2001 Es 2714 40 157 212 170 192 287 147	1.5% 5.8% 7.8% 6.3% 7.1% 10.6% 5.4%	2006 Pro 2965 36 154 202 157 205	1.2% 5.2% 6.8% 5.3% 6.9%
Total	5,000 9,999 4,999 9,999 4,999 9,999	2003 53 199 226 153 204 173 168 119	2.78 10.08 11.38 7.78 10.28 8.78 8.48 5.98	2001 Es 2714 40 157 212 170 192 287 147 242	1.5% 5.8% 7.8% 6.3% 7.1% 10.6% 5.4%	2965 36 154 202 157 205 290 216 208	1.2% 5.2% 6.8% 5.3% 6.9%
Total	5,000 9,999 4,999 9,999 4,999 9,999 4,999	2003 53 199 226 153 204 173 168 119	2.78 10.08 11.38 7.78 10.28 8.78 8.48 5.98 3.88	2001 Es 2714 40 157 212 170 192 287 147 242 184	1.5% 5.8% 7.8% 6.3% 7.1% 10.6% 5.4% 8.9% 6.8%	2965 36 154 202 157 205 290 216	1.2% 5.2% 6.8% 5.3% 6.9% 9.8% 7.3%
Total	5,000 9,999 4,999 9,999 4,999 9,999 4,999	2003 53 199 226 153 204 173 168 119 75	2.78 10.08 11.38 7.78 10.28 8.78 8.48 5.98 3.88 3.58	2001 Es 2714 40 157 212 170 192 287 147 242 184 135	1.5% 5.8% 7.8% 6.3% 7.1% 10.6% 5.4% 8.9% 6.8% 5.0%	2965 36 154 202 157 205 290 216 208	1.2% 5.2% 6.8% 5.3% 6.9% 9.8% 7.3% 7.4%
Total	5,000 9,999 4,999 9,999 4,999 4,999 9,999 4,999	2003 53 199 226 153 204 173 168 119 75 70	2.78 10.08 11.38 7.78 10.28 8.78 8.48 5.98 3.88 3.58 7.48	2001 Es 2714 40 157 212 170 192 287 147 242 184 135 139	1.5% 5.8% 7.8% 6.3% 7.1% 10.6% 5.4% 8.9% 6.8% 5.0%	2965 36 154 202 157 205 290 216 208 220 200 187	1.2% 5.2% 6.8% 5.3% 6.9% 9.8% 7.0% 7.4% 6.3%
Total	5,000 9,999 4,999 9,999 4,999 4,999 9,999 4,999	2003 53 199 226 153 204 173 168 119 75 70 148 140	2.78 10.08 11.38 7.78 10.28 8.78 8.48 5.98 3.58 7.48 7.08	2001 Es 2714 40 157 212 170 192 287 147 242 184 135 139 262	1.58 5.88 7.88 6.38 7.18 10.68 5.48 8.98 5.08 5.18 9.78	2965 36 154 202 157 205 290 216 208 220 200 187 229	1.2% 5.2% 6.8% 5.3% 6.9% 9.8% 7.0% 7.4% 6.3% 7.4%
Total	5,000 9,999 4,999 9,999 4,999 4,999 9,999 4,999 9,999	2003 53 199 226 153 204 173 168 119 75 70 148 140	2.78 10.08 11.38 7.28 8.48 5.98 3.58 7.48 7.08	2001 Es 2714 40 157 212 170 192 287 147 242 184 135 139 262 239	1.588 7.888 7.888 7.18 10.68 8.98 5.18 9.78 8.88	2965 36 154 202 157 205 290 216 208 220 200 187 229 281	1.2% 5.2% 6.8% 5.3% 9.8% 7.0% 7.4% 6.3% 7.5%
Total	5,000 9,999 4,999 9,999 9,999 4,999 9,999 9,999 9,999	2003 53 199 226 153 204 173 168 119 75 70 148 140 141	2.78 10.08 11.38 7.28 8.48 5.98 8.48 5.98 3.58 7.48 7.08	2001 Es 2714 40 157 212 170 192 287 147 242 184 135 139 262 239 118	1.588 7.888 7.888 7.188 10.688 8.88 5.188 6.888 8.888 4.38	2965 36 154 202 157 205 290 216 208 220 200 187 229 281	1.2% 5.2% 6.8% 5.3% 9.8% 7.0% 7.4% 6.3% 7.5% 4.7%
Total	5,000 9,999 4,999 4,999 9,999 4,999 9,999 9,999 9,999	2003 53 199 226 153 204 173 168 119 75 70 148 140 141 47	10.38 10.38 11.78 10.38 7.28 8.49 8.49 8.49 8.49 3.58 7.48 7.08 7.18 2.48	2001 Es 2714 40 157 212 170 192 287 147 242 184 135 139 262 239 118 70	1.588 7.88 8.8 7.8 8.8 8.8 8.8 8.8 8.8 8.8	2965 36 154 202 157 205 290 216 208 220 200 187 229 281 140 75	1.2%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%
Total	5,000 9,999 4,999 9,999 4,999 9,999 4,999 9,999 9,999 9,999	2003 53 199 226 153 204 173 168 119 75 70 148 140 141 47 44 26	10.38 10.38 11.78 10.38 10.27	2001 Es 2714 40 157 212 170 192 287 147 242 184 135 139 262 239 118 70 90	1.588887.38888888888888888888888888888888	2965 36 154 202 157 205 290 216 208 220 200 187 229 281 140 75	1.2%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%
Total	5,000 9,999 4,999 9,999 4,999 9,999 9,999 9,999 9,999 9,999	2003 53 199 226 153 204 173 168 119 75 70 148 140 141 47	10.38 10.38 11.78 10.38 7.28 8.49 8.49 8.49 8.49 3.58 7.48 7.08 7.18 2.48	2001 Es 2714 40 157 212 170 192 287 147 242 184 135 139 262 239 118 70	1.588 7.88 8.8 7.8 8.8 8.8 8.8 8.8 8.8 8.8	2965 36 154 202 157 205 290 216 208 220 200 187 229 281 140 75	1.2%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%%

NOTE: When the median household wealth for an area is less than \$25,000 it will be listed on this report as \$24,999.

Data on income are expressed in "current" dollars for each year.

Decennial Census data reflects prior year income.

2001 estimates and 2006 projections produced by Claritas Inc.

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### **Household Trend Report Details**

### **Database Source and Methodology**

The data in this report come from UPDATE, a database developed by Claritas. The UPDATE database contains Claritas's current-year estimates and five-year projections for population and household counts, based on the 1980 and 1990 Census Summary Tape File 1 (STF1) and Summary Tape File 3 (STF3). All 1990 data in this database have been adjusted to be consistent with the 100 percent counts from STF1.

The UPDATE database is produced annually by projecting trends and adjusting them with primary data obtained from a network of federal, state, and local sources. Fields in this database include population, households, age (with median age distributions), race, income, household income distributions, and family income distributions.

The UPDATE database contains three types of data:

Household and Income: current-year estimates and five-year projected household and income data for 1990 census geography

Age by Race by Sex: age by race by sex breaks for 1990 census geography

**1980 Data for 1990 Census Geography:** 1980 age and income data for 1990 census geography, for users who do historical analysis

### **Data Item Descriptions**

**Population:** The number of persons counted at their place of usual residence. Usual residence is the place where the person lives and sleeps most of the time or considers to be his or her usual residence.

Household: A household includes all of the persons who occupy a housing unit. A housing unit is a house, apartment, mobile home, group of rooms, or single room that is occupied as separate living quarters. Separate living quarters are those in which the occupants live and eat separately from any other persons in the building and which have direct access from the outside of the building or through a common hall. The occupants may be a single family, one person living alone, two or more families living together, or any other group of related or unrelated persons who share living arrangements. A housing unit with 10 or more unrelated people living together is considered group quarters.

Family Household: A family consists of a householder and one or more other persons living in the same household who are related to the householder by birth, marriage, or adoption. All persons in a household who are related to the householder are regarded as members of his or her family. A household can contain only one family for purposes of census tabulations. Not all households contain families, because a household may comprise a group of unrelated persons or one person living alone.

Housing Unit: Living quarters such as a house, an apartment, a mobile home or trailer, a group of rooms or a single room occupied or intended for occupancy as separate living quarters. Separate living quarters are those in which the occupants live and eat separately from any other persons in the building and which has direct access from outside the building or through a common hall. If the living quarters contain nine or more persons unrelated to the householder or person in charge (a total of at least 10 unrelated persons), it is classified as group quarters.

**Group Quarters:** All persons not living in households are classified by the Census Bureau as living in group quarters. Two general categories of persons in group quarters are recognized: (1) institutionalized persons and (2) other persons in group quarters (also referred to as "non-institutional group quarters"). Institutionalized persons include those living in correctional institutions, nursing homes, mental hospitals, juvenile institutions, and other institutions. Non-institutionalized persons include those living in college dorms, military quarters, homeless shelters and those in visible street locations, as well as residents of housing units with 10 or more unrelated persons.

Average Household Size: The average number of household residents per household for the report area. All household occupants are counted, but people living in group quarters are not included.

Income: Income figures are based on the Census Bureau's definition of income: the sum of wage or salary income; new self-employment income; interest, dividend, or net rental or royalty income; Social Security or railroad retirement income; public assistance or welfare income; retirement or disability income; and all other income. Receipts from the following sources are not included as income: money received from the sale of property; the value of income "in kind" from food stamps, public housing subsidies, medical care, employer contributions for persons, etc.; withdrawal of bank deposits; money borrowed; tax refunds; exchange of money between relatives living in the same household; and gifts and lump-sum inheritances, insurance payments, and other types of lump-sum receipts.

Aggregate Income: The total income of all persons for the report area.

**Per Capita Income:** The mean income for the stated year computed for every man, woman, and child for the report area. Per Capita Income is derived by dividing the total income for the report area by the total population (including group quarters) in that area. The income is shown in current dollars for the year in question.

**Household Income:** Total money received in the stated calendar year by all household members 15-years-old and over. Household income differs from family household income in that it includes income from all persons age 15 and older in all households, including persons living alone and in other nonfamily households. The income is shown in current dollars for the year in question.

**Family Household Income:** Total money received in a stated calendar year for all family household members 15 years and over. The income is shown current dollars for the year in question.

**Median:** The median divides a distribution into two equal parts, with one half of the values above the median and the other half below the median.

Average Household Wealth: Average household wealth reflects the average net worth of households, that is, assets minus liabilities. Assets include, but are not limited to, real estate, the value of a business, motor vehicles, savings account deposits, certificates of deposit, mutual fund shares, money market funds, and other interest-earning assets. Liabilities include, but are not limited to, mortgages, credit card and retail store credit accounts, and bank loans.

**Median Household Wealth:** The median divides a distribution into two equal parts, with one half of the values above the median and the other being below the median. The median household wealth reflects the median net worth of households.

CONNECT STUDY REPORT OF CONSUMER SPENDING PATTERNS FOR MANSFIELD PRIMARY MARKET AREA 2001 Consumer Spending Patterns (Page 1 of 3)

Claritas Inc. .

Sales (800)234-5973

Study area name: MANSFIELD PRIMARY MARKET AREA

10-AUG-01 Support (800)780-4237

	Annual	Weekl			
	Average	Aggregate	Per	Average	Market Index
Grocery & Other Misc. Exp.:			<b></b>	<del></del>	
Total Food Exp.	11186.93	583872	92.56	215.13	1.29
Food At Home	5090.38	265679	42.12	97.89	1.12
Cereal Products	303.01	15815	2.51	5.83	1.25
Bakery Products	592.26	30911			
Meats	558.50	29149			- · · - ·
Poultry	316.38			6.08	
Seafood	89.86			1.73	
Dairy Products	539.79	28173			
Fruits & Vegetables	561.14				
Juices	162.47	B480	1.34	3.12	
Sugar & Other Sweets	407.41	21264	3.37	7.83	1.25
Fats & Oils	39.53	2063	0.33	0.76	0.92
Nonalcoholic Beverages	740.74	38661	6.13	14.25	
Prepared Foods	779.30		6.45		
Other Misc. Expenses:					
Housekeeping Supplies	278.68	14545	2.31	5.36	0.95
Food Away from Home Alcoholic Beverages	6096.56	318193	50.44	117.24	1.48
at Home Alcoholic Beverages	1685.97	87995	13.95	32.42	2.33
away from Home	1620.78	84592	13.41	31.17	2.28
Over the Counter Drugs	192.65		1.59	3.70	1.13

The data contained on this page of Consumer Spending Patterns(CSP) are from Claritas' Consumer Buying Power database, derived using information from the Consumer Expenditure Survey (CES), which is conducted by the Bureau of Labor Statistics.

The "Per Capita" data presented on this page is the weekly "Aggregate" divided by the Population in Households for the area. The "Average Household" is the weekly aggregate divided by the total number of households. The "Annual Average Household Expenditure" reflects our estimate of annual expenditures for all households and college group quarters populations in a geography, divided by the number of households in the geography. Average HH and per capita expenditures may be higher than expected in geographies with large concentrations of college group quarters expenditures. Please see accompanying product literature for more detailed information.

CONNECT STUDY REPORT OF CONSUMER SPENDING PATTERNS FOR MANSFIELD PRIMARY MARKET AREA 2001 Consumer Spending Patterns (Page 2 of 3) Claritas Inc.

Sales (800)234-5973

10-AUG-01 Support (800)780-4237

	Annua Aggregate (\$000s)	Per	Average Household	Weekly Average Household	Market Index
Study area name: MANSFIELD PRIM	IARY MARKET	AREA		•	
Misc Personal Items:					
Smoking Prods/Supplies Personal Care Products	2630 2813	417 446	969 1037	18.64 19.93	1.33 1.28
Household Equipment:					
Household Textiles Furniture Floor Coverings Major Appliances Small Appliance/Housewr Misc Household Equipment	1839 1643 103 815 1859 1419	292 260 16 129 295 225	678 605 38 300 685 523	13.03 11.64 0.73 5.77 13.17	1.22 0.89 0.90 0.86 1.11 1.02
Home Computer Software/ Access Home Computer Hardware	169 1091	27 173	62 402	1.20 7.73	1.54
Apparel:					
Women's Apparel Men's Apparel Girls' Apparel Boys' Apparel Infants' Apparel Footwear Other Apparel Prods/Svc	5847 3629 578 464 321 1880 3616	927 575 92 74 51 298 573	2154 1337 213 171 118 693 1332	41.43 25.72 4.10 3.29 2.28 13.32 25.62	1.71 1.81 0.76 0.79 0.92 1.58 1.33
Entertainment:					
Sports & Recreation TV, Radio & Sound Equips Reading Materials Travel Photographic Equipment Shelter And Related Expenses:	4017 5620 2106 4647 662	637 891 334 737 105	1480 2071 776 1712 244	28.47 39.82 14.92 32.93 4.69	1.27 1.32 1.43 1.16
Household Services Household Repairs Fuels Telephone Service Room and Board Lodging Away from Home	680 1714 960 2294 2709 863	108 272 152 364 429 137	251 632 354 845 998 318	4.82 12.14 6.80 16.26 19.19 6.12	0.61 0.74 2.01 1.23 10.62 1.08

CONNECT STUDY REPORT OF CONSUMER SPENDING PATTERNS FOR MANSFIELD PRIMARY MARKET AREA 2001 Consumer Spending Patterns (Page 3 of 3)

Claritas Inc.

Sales (800)234-5973

Study area name: MANSFIELD PRIMARY MARKET AREA

10-AUG-01 Support (800) 780-4237

	Annua	Weekly			
	Aggregate	Per	Average	Average	Market
	(\$000s)	Capita	Household	Household	Index
<u> </u>					
Transportation Expenses:					
New Autos/Trucks/Vans	4753	754	1751	33.68	0.84
Used Vehicles	5777	916	2129	40.94	
Gasoline	4727	749	1742	33.50	1.35
Motoroil	121	19	45	0.86	1.39
Automotive Maintain/Repr	4769	756	1757	33.79	1.16
Rented Vehicles	404	64	149	2.86	1.28
Health Care:					
Medical Services	2914	462	1074	20.65	0.90
Prescription Drugs/Meds	2249	357	829	15.94	0.74
Medical Supplies	478	:76	176	3.39	1.09
Miscellaneous Items:					
Tuition/School Supplies	15162	2404	5587	107.43	6.33
Pet Expenses	794	126	293	5.63	
Day Care	480	76	177	3.40	
Cash Contributions	3925	622	1446	27.81	0.98

The data contained on pages 2 and 3 of Consumer Spending Patterns are from Claritas' Consumer Buying Power database, derived using information from Consumer Expenditure Survey (CE).

For pages 2 and 3, the "Weekly Average Household Expenditure" is obtained by dividing the "Annual Average Household Expenditure" by 52. The "Annual Aggregate" is used to obtain the "Per Capita" and the "Average Household" data by dividing the aggregate by the corresponding total household population and total households, respectively. Each market index value shown on pages 2 and 3 is the ratio of the Annual Average Household Expenditures (AAHE) for the geography for which this report is being produced, compared to the "AAHE" for the U.S.

CONNECT STUDY REPORT OF HOUSEHOLD TRENDS FOR MANSFIELD Claritas Inc.

Sales (800)234-5973

10-AUG-01 Support (800)780-4237

### Study area name: MANSFIELD

### Household Trend Report

		•		-			
Universe	1980 Census	1990 Census	% Chg 80-90	2001 (Est.)	% Chg 90-01	2006 (Proj.)	% Chg 01-06
							<del></del> -
Population	20634	21103	2.3	21347	1.2	22129	3.7
Households	4390	4931	12.3	6004	21.8	6374	6.2
Families	2839	3055	7.6	3607	18.1	3773	4.6
Housing Units.	4550	5158	13.4	6387	23.8	6779	6.1
Grp Qrt. Pop	9610	8920	-7.2	6954	-22.0	6954	0.0
Household Size	2.51	2.47	-1.6	2.40	-3.0	2.38	-0.7
	1979	1989	% Chg	2001	% Chq	2006	% Chg
Income	(Census)	(Census)	79-89	(Est.)	89-0ī	(Proj.)	01-06
Aggregate(\$MM)	116	287	146.4	427	48.8	502	17.5
Per Capita	5648	13607	140.9	20013	47.1	22687	13.4
Avg. Household	22041	50568	129.4	72138	42.7	83380	15.6
Median Hhold	18384	38784	111.0	49475	27.6	51878	4.9
Avg. Family HH	26940	62985	133.8	92751	47.3	107038	15.4
Med. Family HH	23053	50908	120.8	64743	27.2	65919	1.8
Avg. HH Wealth				206716		214973	4.0
Med. HH Wealth				93373		115325	23.5
				Househo	lds		
Household Incom	e	1990 Ce	nsus,	2001 Es		2006 Pr	oj.
Total		4931		6004		6374	
Less than \$	5,000	126	2.6%	92	1.5%	80	1.3%
\$5,000 to \$	9,999	341	6.9%	247		231	3.6%
\$10,000 to \$1	4,999	351	7.1%	327		310	4.9%
\$15,000 to \$1	9,999	307	6.2%	276	4.6%	263	4.1%
\$20,000 to \$2	4,999	389	7.9%	301	5.0%	314	4.9%
\$25,000 to \$25	9,999	381	7.7%	448	7.5%	401	6.3%
\$30,000 to \$3	4,999	352 <sup>-</sup>	7.1%	316	5.3%	385	6.0%
\$35,000 to \$35	9,999	291	5.9%	394	6.6%	381	6.0%
\$40,000 to \$4	4,999	233	4.7%	353	5.9%	377	5.9%
\$45,000 to \$49	9,999	296	6.0%	269	4.5%	356	5.6%
\$50,000 to \$59	9,999	456	9.2%	459	7.6%	461	7.2%
	4,999	503	10.2%	684	11.4%	626	9.8%
	9,999	489	9.9%	760	12.7%	815	12.8%
\$100,000 to \$124	4,999	218	4.4%	390	6.5%	464	7.3%
\$125,000 to \$149	9,999.	87	1.8%	279	4.6%	280	4.48
\$150,000 to \$249	9,999	77	1.6%	282	4.7%		
\$250,000 to \$499		18	0.4%	77	1.3%	406 145	6.4% 2.2%
\$500,000 or More	,	16	0.3%	50			2.3%
, ,		1.0	0.56	JU	0.8%	79	1.2%

NOTE: When the median household wealth for an area is less than \$25,000 it will be listed on this report as \$24,999.

Data on income are expressed in "current" dollars for each year.

Decennial Census data reflects prior year income.

2001 estimates and 2006 projections produced by Claritas Inc.

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CONNECT STUDY REPORT OF CONSUMER SPENDING PATTERNS FOR MANSFIELD 2001 Consumer Spending Patterns (Page 1 of 3)

Claritas Inc.

Sales (800)234-5973

Support (800) 780-4237

10-AUG-01

Study area name: MANSFIELD

	Annual			litures		
	Average Household		Per Capita	Average Household	Market Index	
Grocery & Other Misc. Exp.:						
Total Food Exp.	10484.07	1210507	84.10	201.62	1.21	
Food At Home	5019.04	579506	40.26	96.52	1.10	
Cereal Products	282.83	32656	2.27	5,44	1.17	
Bakery Products	595.81	68793	4.78	11.46	1.17	
Meats	567.87			10.92		
Poultry	321.19	37085	2.58	6.18	1.13	
Seafood	96.94	11193	0.78	1.86	0.94	
Dairy Products	549.01	63390	4.40	10.56	1.07	
Fruits & Vegetables	579.59	66921	4.65	11.15	1.05	
Juices	156.03		1.25	3.00	1.19	
Sugar & Other Sweets	394.18	45513	3.16	7.58	1.21	
Fats & Oils	40.10	4630	0.32	0.77	0.93	
Nonalcoholic Beverages	657.69	75938	5.28	12.65	1.15	
Prepared Foods	777.81	89807	6.24	14.96		
Other Misc. Expenses:						
Housekeeping Supplies	294.27	33977	2.36	5.66	1.00	
Food Away from Home Alcoholic Beverages	5465.03	631001	43.84	105.10	1.33	
at Home Alcoholic Beverages	1287.91	148704	10.33	24.77	1.78	
away from Home	1256.62	145091	10 08	24.17	1.77	
Over the Counter Drugs		21554				

The data contained on this page of Consumer Spending Patterns(CSP) are from Claritas' Consumer Buying Power database, derived using information from the Consumer Expenditure Survey (CES), which is conducted by the Bureau of Labor Statistics.

The "Per Capita" data presented on this page is the weekly "Aggregate" divided by the Population in Households for the area. The "Average Household" is the weekly aggregate divided by the total number of households. The "Annual Average Household Expenditure" reflects our estimate of annual expenditures for all households and college group quarters populations in a geography, divided by the number of households in the geography. Average HH and per capita expenditures may be higher than expected in geographies with large concentrations of college group quarters expenditures. Please see accompanying product literature for more detailed information.

CONNECT STUDY REPORT OF CONSUMER SPENDING PATTERNS FOR MANSFIELD

2001 Consumer Spending Patterns (Page 2 of 3)

Claritas Inc.

Sales (800)234-5973

10-AUG-01 Support (800)780-4237

	Annual Expenditures			Weekly		
	Aggregate (\$000s)	Per Capita	Average Household	Average Household	Market Index	
Study area name: MANSFIELD					<b>-</b>	
Misc Personal Items:						
Smoking Prods/Supplies Personal Care Products	4799 5897	333 410	799 982	15.37 18.89	1.10 1.21	
Household Equipment:						
Household Textiles	4267	296	711	13.67	1.28	
Furniture	4614	321	769	14.78	1.13	
Floor Coverings	304	21	51	0.97	1.20	
Major Appliances	2290	159	381	7.33	1.10	
Small Appliance/Housewr	4476	311	745	14.34	1.21	
Misc Household Equipment	3640	253	606	11.66	1.18	
Home Computer Software/						
Access	345	24	57	1.10	1.42	
Home Computer Hardware	2432	169	405	7.79	1.34	
Apparel:						
Women's Apparel	11323	787	1886	36.27	1.50	
Men's Apparel	6790	472	1131	21.75	1.53	
Girls' Apparel	1696	. 118	282	5.43	1.01	
Boys' Apparel	1297	90	216	4.15	1.00	
Infants' Apparel	829	58	138	2.66	1.07	
Footwear	3622	252	603	11.60	1.37	
Other Apparel Prods/Svc	7822	543	1303	25.05	1.30	
Entertainment:				20700	2,55	
Sports & Recreation	9117	633	1519	29.20	1,30	
TV, Radio & Sound Equips	12199	848	2032	39.07	1.29	
Reading Materials	4576	318	762	14.66	1.41	
Travel	10862	755	1809	34.79	1.22	
Photographic Equipment	1497	104	249	4.79	1.30	
Shelter And Related Expenses:						
Household Services	2102	146	350	6.73	0.85	
Household Repairs	5429	377	904	17.39		
Fuels	2412	168	402	7.72	1.07 2.29	
Telephone Service	4963	345				
Room and Board	3104	21.6	827 517	15.90 9.94	1.20	
Lodging Away from Home	2163	150	360		5.50	
,,	2103	100	200	6.93	1.23	

CONNECT STUDY REPORT OF CONSUMER SPENDING PATTERNS

FOR MANSFIELD

2001 Consumer Spending Patterns (Page 3 of 3)

Claritas Inc.

Sales (800)234-5973

Study area name: MANSFIELD

10-AUG-01 Support (800)780-4237

	·Annua	ıl Expend	Weekly		
	Aggregate	Per	Average Household	Average	Market Index
Transportation Expenses:					
New Autos/Trucks/Vans	13971	971	2327	44.75	1.12
Used Vehicles	15302	1063	2549	49.01	
Gasoline	9740	677	1622		
Motoroil	254	18	42	0.82	1.32
Automotive Maintain/Repr		788	1889	36.32	1.25
Rented Vehicles	949	66	158	3.04	1.36
Health Care:					
Medical Services	7855	546	1308	25.16	1.10
Prescription Drugs/Meds		399			
Medical Supplies	1102	.77	20.	3.53	
Miscellaneous Items:					
Tuition/School Supplies	19217	1335	3201	61.55	3.63
Pet Expenses		145			
Day Care	1371	95	228		
Cash Contributions	10809	751	1800	34.62	1.22

The data contained on pages 2 and 3 of Consumer Spending Patterns are from Claritas' Consumer Buying Power database, derived using information from Consumer Expenditure Survey (CE).

For pages 2 and 3, the "Weekly Average Household Expenditure" is obtained by dividing the "Annual Average Household Expenditure" by 52. The "Annual Aggregate" is used to obtain the "Per Capita" and the "Average Household" data by dividing the aggregate by the corresponding total household population and total households, respectively. Each market index value shown on pages 2 and 3 is the ratio of the Annual Average Household Expenditures (AAHE) for the geography for which this report is being produced, compared to the "AAHE" for the U.S.

Marketview Comparison Report (Page 1 of 11)

Claritas Inc.

Sales (800)234-5973

Area 1 = MANSFIELD

10-AUG-01 Support (800)780-4237

Area	2	=	MANSFIELD	PRIMARY

Attribute	Area 1	Area 2
Population: 2006 Total	22129 21347 21103 20634 1.2 2.3	13581 13017 13319 12382 -2.3 7.6
### Households: 2006 Total	6374 6004 4931 4390 21.8 12.3	2965 2714 2003 2043 35.5 -2.0
Av. HH Size: 2006	2.38 2.40 2.47	2.32 2.32 2.35
2001 Group Quarters Population	6954	6709
Families: 2006 Total	3773 3607 3055 18.1	1562 1436 1047 37.2
Housing Units: 2006 Total	6779 6387 5158	3191 2926 2124
2001 Population by Race/Hispanic White (not Hispanic) Black (not Hispanic) Asian (not Hispanic) All Other (not Hispanic) Hispanic Origin	21347 % 17919 83.9 1071 5.0 1476 6.9 70 0.3 811 3.8	13020 % 10690 82.1 750 5.8 1079 8.3 36 0.3 465 3.6
2001 Pop. by Age:     Under 5 Years.     5 to 9 Years. 10 to 14 Years. 15 to 19 Years. 20 to 24 Years. 25 to 29 Years. 30 to 34 Years. 35 to 39 Years. 40 to 44 Years. 45 to 54 Years. 55 to 64 Years. 65 to 74 Years. 75 to 84 Years. 85 Years and Over. Total Median Age (in Years).	21347	13017 % 359 2.8 354 2.7 335 2.6 2968 22.8 4621 35.5 500 3.8 660 5.1 672 5.2 555 4.3 846 6.5 434 3.3 375 2.9 261 2.0 87 0.7 21.4 21.6

Marketview Comparison Report (Page 2 of 11) Claritas Inc. Sales (800)234-5973

Area 1 = MANSFIELD

Area 2 = MANSFIELD PRIMARY

10-AUG-01 Support (800)780-4237

Attribute		Area	1	Area	2
2001 Females by age Under 5 years 5 to 9 years 10 to 14 years 15 to 19 years 20 to 24 years 30 to 34 years 35 to 39 years 40 to 44 years 45 to 54 years 55 to 64 years 65 to 74 years 75 to 84 years 85 years and over. Female Median age		2640 443 652 684 657	3.8 3.9 16.4 24.1 4.0 6.0 6.2 6.0 10.4 5.9 5.0 3.3		2.7 2.5 24.0 35.8 3.1 4.5 4.8 4.1 6.4 3.1 3.1 2.4
2001 White population White under 5 year White 5 to 17 year White 18 to 44 year White 45 to 64 year White 65 years and	rs rs rs	18667 698 1897 11197 3105 1770	3.7 10.2 60.0	11159 275 742 8382 1052 708	2.5 6.6 75.1 9.4
2001 Black population Black under 5 year Black 5 to 17 year Black 18 to 44 year Black 45 to 64 year Black 65 years and	rs rs rs	1137 32 68 945 82	% 2.8 6.0 83.1 7.2 0.9	761 8 26 707 20 0	1.1 3.4 92.9 2.6 0.0
2001 Hispanic popula Hispanic under 5 Hispanic 5 to 17 Hispanic 18 to 44 Hispanic 45 to 64 Hispanic 65 years	years years yearsy	135 474	% 7.6 16.6 58.4 16.0 1.2	310	% 6.9 14.7 67.0 10.8 0.6
	1 9 (Census) hange 89-01.	\$20013 \$13607 47.1		\$13156 \$9400 40.0	
198	1 9 (Census) hange 89-01	\$72138 \$50568 42.7		\$53778 \$44152 21.8	
<u>,</u> 1989	1 9 (Census) nange 89-01.	\$49475 \$38784 .27.6		\$37554 \$29737 26.3	
	2001 (Census) nange 89-01.	\$64743 \$50908 27.2		\$46370 \$41325 12.2	

Marketview Comparison Report (Page 3 of 11) Claritas Inc.

Sales (800)234-5973 Area 1 = MANSFIELD

Area 2 = MANSFIELD PRIMARY

10-AUG-01 Support (800)780-4237

Attribute	Area 1	Area 2
2001 Average Household Wealth 2001 Median Household Wealth	\$206716 \$93373	\$153335 \$44323
2001 Households by Hhld Income: (See pg.11) Under \$10,000 \$ 10,000 to \$ 19,999 \$ 20,000 to \$ 24,999 \$ 25,000 to \$ 29,999 \$ 30,000 to \$ 34,999 \$ 35,000 to \$ 49,999 \$ 50,000 to \$ 74,999 \$ 75,000 to \$ 99,999	6004 % 339 5.6 603 10.0 301 5.0 448 7.5 316 5.3 1016 16.9 1143 19.0 760 12.7	2714 % 197 7.3 382 14.1 192 7.1 287 10.6 147 5.4 561 20.7 401 14.8 239 8.8
\$100,000 to \$149,999 \$150,000 and Over	669 11.1 409 6.8	188 6.9 118 4.3
1990 Hholds by 1989 hhld income:	4931 % 467 9.5 658 13.3 389 7.9 381 7.7 352 7.1 820 16.6 959 19.4 489 9.9 305 6.2 111 2.3	2003 % 253 12.6 379 18.9 204 10.2 173 8.6 168 8.4 265 13.2 288 14.4 141 7.0 92 4.6 36 1.8
\$ 10,000 to \$ 19,999 \$ 20,000 to \$ 24,999 \$ 25,000 to \$ 29,999 \$ 30,000 to \$ 34,999 \$ 35,000 to \$ 49,999 \$ 50,000 to \$ 74,999 \$ 75,000 to \$ 99,999 \$ 100,000 to \$ 149,999 \$ 150,000 and Over	173 4.8 99 2.7 256 7.1 165 4.6 608 16.9 728 20.2 588 16.3 556 15.4 347 9.6	86 6.0 83 5.8 162 11.3 67 4.7 342 23.8 227 15.8 189 13.2 150 10.4 94 6.5
1990 Fam. HH by 1989 Fam. HH Inc  Under \$10,000  \$ 10,000 to \$ 19,999  \$ 20,000 to \$ 24,999  \$ 25,000 to \$ 29,999  \$ 30,000 to \$ 34,999  \$ 35,000 to \$ 49,999  \$ 50,000 to \$ 74,999  \$ 75,000 to \$ 99,999  \$100,000 to \$149,999  \$150,000 and Over	3055 % 127 4.2 219 7.2 193 6.3 201 6.6 222 7.3 537 17.6 766 25.1 427 14.0 255 8.3 108 3.5	1047 % 56 5.3 116 11.1 90 8.6 82 7.8 97 9.3 157 15.0 223 21.3 115 11.0 69 6.6 36 3.4

NOTE: When median household wealth is < \$25,000 it will be listed as \$24,999.

<sup>2001</sup> estimates and 2006 projections produced by Claritas Inc. Copyright 2001 Claritas Inc. Arlington, VA

Area 2 = MANSFIELD PRIMARY

10-AUG-01 Support (800) 780-4237

Attribute	Area 1	Area 2
2001 Households by Hhold Wealth:	6004 %	2703 ቼ
Less than \$25,000	1960 32.6	1181 43.5
\$25,000 to \$49,999	456 7.6	229 8.4
\$50,000 to \$74,999	342 5.7	159 5.9
\$75,000 to \$99,999	332 5.5	137 5.0
\$100,000 to \$149,999	501 8.3	199 7.3
\$150,000 and 249,000 \$250,000 and 499,000	725 12.1 988 16.5	262 9.7
\$500,000 and 749,000	400 6.7	326 12.0 127 4.7
\$750,000 and 999,000	146 2.4	48 1.8
\$1,000,000 and over	154 2.6	48 1.8
2001 Householders by Age:	6004 %	2703 %
15 to 24 Years	486 8.1	328 12.1
25 to 34 Years	921 15.3	420 15.5
35 to 44 Years	1334 22.2	646 23.9
45 to 54 Years	1336 22.3	568 21.0
65 to 74 Years	712 11.9 655 10.9	222 8.2 256 9.5
75 Years and Over	560 9.3	263 9.7
2001 Households by Hhold Inc:		
Age of Hholder 25-44 Years:	2255 %	1066 %
Under \$15,000	172 7.6	130 12.2
\$ 15,000 to \$ 24,999	190 B.4	139 13.0
\$ 25,000 to \$ 34,999	330 14.6	219 20.5
\$ 35,000 to \$ 49,999	503 22.3	280 26.3
\$ 50,000 to \$ 74,999	506 22.4	150 14.1
\$ 75,000 to \$ 99,999 \$100,000 and Over	293 13.0 261 11.6	71 6.7 77 7.2
Age of Hholder 45-64 Years:	2048 %	790 %
Under \$15,000 \$ 15,000 to \$ 24,999	141 6.9 91 4.4	66 8.4
\$ 25,000 to \$ 34,999	176 8.6	33 4.2 92 11.6
\$ 35,000 to \$ 49,999	292 14.3	166 21.0
\$ 50,000 to \$ 74,999	424 20.7	167 21.1
\$ 75,000 to \$ 99,999	305 14.9	94 11.9
\$100,000 and over	619 30.2	172 21.8
Age of Householder 65+ Years:	1215 %	519 %
Under \$15,000	168 13.8	73 14.1
\$ 15,000 to \$ 24,999	181 14.9	89 17.1
\$ 25,000 to \$ 34,999	187 15.4	82 15.8
\$ 35,000 to \$ 49,999 \$ 50,000 to \$ 74,999	159 13.1 181 14.9	81 15.6
\$ 75,000 to \$ 99,999	157 12.9	76.14.6 69 13.3
\$100,000 and Over	182 15.0	49 9.4
.990 Households by Hhold Type:	4930 ቼ	2002 %
Male no Wife no Child	74 1.5	41 2.0
Female no Husband no Child	165 3.3	42 2.1
Married Couple Family	2662 54.0	916 45.B
Other Family Hhold Own Child	240 4.9	83 4.1
Non-Family	1789 36.3	920 46.0

<sup>2001</sup> estimates and 2006 projections produced by Claritas Inc.

Area 1 = MANSFIELD
Area 2 = MANSFIELD PRIMARY

Attribute	Area 1	Area 2
1990 Pop. 65+ Yr. by HH Type: Living Alone	1534 % 438 28.6 998 65.1 85 5.5 13 0.8	690 % 217 31.4 435 63.0 38 5.5 0 0.0
1990 Marital status: For Population 15+ Years: Never Married Now Married (Exc. Separated) Divorced or Separated Widowed	19061 % 11888 62.4 5674 29.8 972 5.1 527 2.8	12649 % 9977 78.9 2095 16.6 341 2.7 236 1.9
For Females 15+ Years: Never Married Now Married (Exc. Separated) Divorced or Separated Widowed	9821 % 5930 60.4 2832 28.8 633 6.4 426 4.3	6642 % 5183 78.0 1050 15.8 227 3.4 182 2.7
1990 Educational Attainment for Population 25+ Years: Less than 9th Grade 9th to 12th Grade, No Diploma High School Graduate Some College, No Degree Associate Degree Bachelor's Degree Graduate or Prof. Degree	8593 % 595 6.9 544 6.3 1475 17.2 1049 12.2 500 5.8 1560 18.2 2870 33.4	3311
1990 Pop. Age 16+, In Labor Frc: Civilian Employed Males Civilian Employed Females Persons in Armed Forces Persons Unemployed	10855	6407 % 2888 45.1 3270 51.0 3 0.0 246 3.8
1990 OccupatEmployed pop. 16+: Managerial/Prof. Spec Exec/Admin/Managerial. Professional Specialty. Tech./Sales/Admn. Support Technician and Related. Sales Administrative Support. Service Occupation. Private Household. Protective Service. Other Service. Farming/Forestry/Fishing. Precision/Craft/Repair. Operator/Fabricators/Laborer. Machine Op/Assem./Inspect. Trans. & Material Moving. Handlers/Helpers/Laborers.	10438	6161 % 1936 31.4 455 7.4 1481 24.0 2278 37.0 378 6.1 635 10.3 1265 20.5 1376 22.3 11 0.2 119 1.9 1246 20.2 35 0.6 188 3.1 348 5.6 87 1.4 120 1.9 141 2.3

Area 2 = MANSFIELD PRIMA
--------------------------

Attribute	Area 1	Area 2
1990 Industry-Employed Pop. 16+: Agriculture/Forestry/Fisheries Mining	10438 % 95 0.9 0 0.0	6155 % 35 0.6 0 0.0
Construction	311 3.0	128 2.1
Manufacturing-Nondurable Goods Manufacturing-Durable Goods	270 2.6 453 4.3	147 2.4 139 2.3
Transportation	213 2.0	116 1.9
Communications and Public Util Wholesales Trade	68 0.7 169 1.6	15 0.2
Retail Trade	2051 19.6	84 1.4 1416 23.0
Finance/Insurance/Real Estate. Business and Repair Services	536 5.1	257 4.2
Personal Services	363 3.5 136 1.3	166 2.7 80 1.3
Entertainment/Recreation Serv.	208 2.0	167 2.7
Professional and Related Serv. Public Administration	5058 48.5	3133 50.9
•	507 4.9	272 4.4
1990 Pop. by Travel Time to Work:	10165 %	5972 됨
Travel in Under 10 Minutes Travel in 10 to 14 Minutes	3500 34.4 2187 21.5	2536 42.5 1289 21.6
Travel in 15 to 19 Minutes	1500 14.8	804 13.5
Travel in 20 to 29 Minutes	884 8.7	488 8.2
Travel in 30 to 44 Minutes Travel in 45 to 59 Minutes	1047 10.3 658 6.5	438 7.3 304 5.1
Travel in 60 to 89 Minutes	335 3.3	100 1.7
Travel in 90 Minutes and Over.	54 0.5	13 0.2
1990 Pop. by Transport. to Work:	10165 %	5972 ሄ
Travel by Driving Alone	6173 60.7	2775 46.5
Travel by Carpool Travel by Public transport	1146 11.3 88 0.9	562 9.4
Travel by Walking Only	2389 23.5	42 0.7 2339 39.2
Travel by Other Means	125 1.2	89 1.5
Working at Home	244 2.4	165 2.8
1990 Housing Units:	5158 %	2140 등
Owner-Occupied Housing Units Renter-Occupied Housing Units.	2987 57.9 1944 37.7	949 44.3 1067 49.9
Vacant Housing Units	227 4.4	125 5.8
1990 Specified Owner-Occ.		
Housing Units by Value:	2197 %	637 %
Under \$ 20,000	2 0.1	0 0.0
\$20,000 to \$39,999 \$40,000 to \$49,999	4 0.2 8 0.4	0 0.0
\$50,000 to \$74,999	8 0.4 37 1.7	2 0.3 7 1.1
\$75,000 to \$99,999	113 5.1	26 4.1
\$100,000 to \$149,999 \$150,000 to \$199,999	738 33.6 725 33.0	174 27.3
\$200,000 to \$299,999	497 22.6	239 37.5 172 27.0
\$300,000 to \$499,999	70 3.2	16 2.5
\$500,000 and Over Median Housing Value	3 0.1	1 0.2
mounting variations	161397	170277

Area 2 = MANSFIELD PRIMARY

Attribute	Area l	Area 2
1990 Specified Renter-Occupied		
Unite by Corre Dest	1900 ቄ	1055 %
With Cash Rent	1849 97.3	1030 97.6
Less than \$100	12 0.6	2 0.2
\$100 to \$149	23 1.2	11 1.0
\$150 to \$199	53 2.8	49 4.6
\$200 to \$249	37 1.9	30 2.8
\$250 to \$299	42 2.2	31 2.9
\$300 to \$399	119 6.3	59 5.6
\$400 to \$499	224 11.8	130 12.3
\$500 to \$599	473 24.9	255 24.2
\$600 to \$749	431 22.7	236'22.4
\$750 to \$999	358 18.8	191 18.1
\$1,000 or More	77 4.1	36 3.4
No Cash Rent	51 2.7	25 2.4
1990 Households by Vehicles:	4931 %	2014 등
0 Vehicles	186 3.8	89 4.4
1 Vehicle Available	1833 37.2	916 45.5
2 Vehicles Available	1791 36.3	615 30.5
3 Vehicles Available	867 17.6	319 15.8
4 Vehicles Available	169 3.4	62 3.1
5+ Vehicles Available	85 1.7	13 0.6
1990 Housing Units by	٠.	
Number of Units in Structure:	5158 %	2139 %
Single Detached Unit	2786 54.0	836 39.1
Single Attached Unit	252 4.9	79 3.7
Structures with 2 Units	208 4.0	70 3.3
Structures w/ 3-4 Units	843 16.3	494 23.1
Structures w/ 5-9 Units	458 8.9	365 17.1
Structures w/ 10-19 Units Structures w/ 20-49 Units	193 3.7	17 0.8
Structures w/ 50+ Units	20 0.4	20 0.9
Mobile Homes/Trailers or Other	35 0.7 363 7.0	35 1.6 223 10.4
		223 10.4
1990 Housing Units by Year Built:		2140 %
Built 1989 to March 1990	94 1.8	62 2.9
Built 1985 to 1988	558 10.8	241 11.3
Built 1980 to 1984	402 7.8	217 10.1
Built 1970 to 1979	833 16.1	296 13.8
Built 1960 to 1969	1096 21.2	458 21.4
Built 1950 to 1959 Built 1940 to 1949	978 19.0	397 18.6
Built 1939 or Earlier	445 8.6	216 10.1
purit 1939 or marrier	752 14.6	253 11.8
1990 HUs by Year Moved In:	4931 %	2016 %
Moved in 1989 to March 1990	1077 21.8	567 28.1
Moved in 1985 to 1988	1553 31.5	696 34.5
Moved in 1980 to 1984	679 13.8	243 12.1
Moved in 1970 to 1979	716 14.5	196 9.7
Moved in 1969 or Earlier	906 18.4	314 15.6
	- · · <del> •</del>	

Attribute	Area 1	Area 2
2001 Expenditures by Selected Produ	c+ 17 S	
2001 Expenditures by Selected Produ Categories (in thousands of dollars)	:(\$000s) Index	(\$000s) Index
Food at Home	\$30134 110	\$13815 112 \$16546 148
Food Away From Home	\$32812 133	\$16546 148
Alcoholic Beverages at Home	\$7733 178	\$4576 233
Alcoholic Beverages Away From Home	\$7545 177	\$4399 228
ersonar care broducts	\$3732 120	\$1835 131
Personal Care Services	\$2165 123	\$979 123
onprescription Drugs	\$1121 109	\$523 113
omen's Apparel	\$11323 150	\$5847 171
Men's Apparel	\$6790 153	\$3629 181
irls' Apparel	\$1696 101	\$578 76
oys' Apparel	\$1696 101 \$1297 100	\$578 76 \$464 79
nfants' Apparel	\$829 107	\$321 92 \$1880 158
ootwear (Excl. Infants)	\$3622 137	\$1880 158
ousekeeping Supplies	\$1767 100	\$756   95
awn/Garden Supplies (Incl. Plants)	\$824 88 \$812 84	\$257 61
omestic Services	\$812 84	\$207 48
pusehold Textiles	\$4267 128	\$1839 122
urniture	\$4614 113	\$1643 89
loor Coverings	\$2290 110	\$815 86 \$1859 111
ajor Appliances	\$4476 121	\$1859 111
mall Appliances & Houseware V, Radio & Sound Equipment	\$5429 107	\$1714 74
v, Radio & Sound Equipment ransportation	\$12199 129	\$1714 74 \$5620 132 \$15734 106
ansportation	\$40113 122	\$15734 106
001 Expenditures by Selected Store	n e	
ype (in thousands of dollars):	V.S.	U.S.
-	<del></del>	
uilding Materials & Garden Equip.	\$5046 114	<b>.</b>
awn/Garden Equipment/Supply Store	7.1. 1.14	\$142 97 \$638 95 \$424 91
ome Centers	\$1719 116 \$1164 113	\$638 95
asoline Stations w/Convenience Str	\$101E1 100	\$424 91
asoline Stations w/out Conven. Str	\$4976 126	\$5025 133
cocery Stores	\$35380 115	
ealth & Personal Care Stores	\$6994 101	•
ating Places	\$24007 139	\$3082 99
rinking Places	\$2654 172	\$12752 163
epartment Stores (Excl. Leased)	\$22623 126	\$1527 219 \$10310 127
lothing & Clothing Accessory Store	\$13416 144	\$6745 160
noe Stores	\$1972 134	\$1006 152
ırniture	\$4194 114	\$1519 91
ther Home Furnishing Stores	\$3287 121	\$1289 105
ousehold Appliance Stores	\$1248 111	\$463 91
adio/TV/Other Electronics Stores	\$3220 126	\$1406 121
omputer & Software Stores	\$1280 133	\$577 133
lectronic Shopping & Mail Order	\$6872 143	\$3540 163

Electronic Shopping & Mail Order

\$6872 143

\$3540 163

2001 Male and Female Population Comparison

Area 1 = MANSFIELD

Males		Age		Females
	·-		· <del></del>	
49	1	85+	1	131
262	m	75-84	ff	365
451	mm	65-74	fff	548
619	mmm	55-64	fff	646
1086	mmmmm	45-54	ffffff	1137
610	mmm	40-44	fff	657
737	nunma	35-39	fff	684
703	mmm [	30-34	fff	652
529	mmn	25-29	ļff	443
2478	matomanananananan	20-24	ffffffffffffffff	2640
1600	THE THE PARTY OF T	15-19	fffffffff	1794
421	mm	10-14	]ff	423
429	mm	5-9	ÎÎ	411
422	mm	<5	ff	420

Area 2 = MANSFIELD PRIMARY

Males		Age		Females
	_	<b>-</b>	· <del>-</del>	
22		85+	1	<b>6</b> 5
97	1	75-84	£	164
164	m	65-74	£	211
227	m	55-64	£	207
416	mm	45-54	ff	430
277	m l	40-44	f	278
352	nm	35-39	ff	320
357	mm	30-34	£	303
291	m	25-29	f	209
2222	1990 CONTRACTOR OF THE PROPERTY OF THE PROPERT	20-24	ffffffffffffffff	2399
1357	TOTO TOTO TOTO TOTO TOTO TOTO TOTO TOT	15-19	ffffffffff	1611
179	m	10-14	ĺ	156
184	m	5-9	f	170
176	m l	<5	ÍÍ	183

Marketview Comparison Report (Page 10 of 11) Claritas Inc. Sales (800)234-5973

10-AUG-01 Support (800)780-4237

2001 Total Population Comparison (%) Area 1 = MANSFIELD

Area 2 = MANSFIELD PRIMARY

Area 1	_	Age	_	Area 2
0.8	1	85+		0.7
2.9	11	75-84	1	0.7
	•		1	2.0
4.7	1)	65-74	12	2.9
5.9	11!	55-64	2	3.3
10.4	1111	45-54	22	6.5
5.9	11	40-44	12	4.3
6.7	11	35-39	122	5.2
6.3	11	30-34	122	5.1
4.6	1	25-29	12	3.8
24.0	1111111111	20-24	22222222222222	35.5
15.9	111111	15-19	22222222	22.8
4.0	1)	10-14	2	2.6
3.9	11	5-9	12	2.7
3.9	1	<5	12	2.8

Marketview Comparison Report (Page 11 of 11) Claritas Inc.

Sales (800) 234-5973

10-AUG-01 Support (800)780-4237

2001 Households by Household Income (%): (income ranges in thousands of dollars)

Area 1 = MANSFIELD

Area 2 = MANSFIELD PRIMARY

Area 1	HH inc	Area 2
6.8	1111  \$150+  222	4.3
11.1	11111111 \$100-\$150 22222	6.9
12.7	111111111 \$ 75-\$100 222222	8.8
19.0	1111111111111 \$ 50-\$ 75 222222222	14.8
16.9	111111111111 \$ 35-\$ 50 2222222222222	20.7
5.3	111 \$ 30-\$ 35 222	5.4
7.5	11111 \$ 25-\$ 30 2222222	10.6
5.0	111 \$ 20-\$ 25 22222	7.1
10.0	1111111 \$ 10-\$ 20 222222222	14.1
5.6	1111  <\$10  22222	7.3

### APPENDIX B

**UCONN** Visitation Estimates

### UCONN School of Fine Arts On-Campus Event Attendance 2000-2001

Venue/ Sponsor	Events	Jun-00	Jul-00	Aug-00	Sep-00	Oct-00	Nov-00	Dec-00	Jan-01	Feb.04	Mar-04	Apr.04	18 to 04	
Mehden Recital Hall	Dance Exchange										10-10-11	100	Indy-01	
Mehden Recital Hall	Concert, Cello	720												
Mehden Recital Hall	Concert	2	150											
	Amerst Early													
Mehden Recital Hall		-		5600		•	•			-				
	Film, Recitals,													
Mehden Recital Hall	Concerts				805	2758	1287		r.	1063	1627	2020		
	Recitals, Concerts							132R	2	200	1021	0007	100	T
Benton Art Museum	Concert		97					222					900	1
	Lecture, Museum													
Benton Art Museum	Open House				935					-		-		
	Lecture/ Poetry													
Benton Art Museum	Reading, Concert			•	<del></del>	295		155				000		
	Lecture, Exhibit-				-			3				ດລດ		
	Opening		_					•						
Benton Art Museum	Reception/ Dinner				· .		510				č			
	Exhibit-Opening										90			_
Benton Art Museum	Reception									125	•		7	
	Exhibitions					<del> </del>				2			132	
/usenm	(Running)	1002	2003	1002	2934	2164	2094	1400	62g	1882	1500	2770	0000	
	Drama Dept.								2	2	200	7007	2003	]
Sponsored On-	Productions										-		-	
Campus Events	(Running)	6413	9655	0	0	3444	1293	4312	0	0	2726	2644	1597	
	TOTAL	7865	11905	6602	4674	8661	5184	7195	1146	3074	6045	122	7527	T
											3	3	4131	Ī
														1
								Total Attendence - June 2000 - May 2001 - 75 326	ndence -	June 200	0 - Mav	2001 - 75	326	T
				-			-						2	7

## UCONN Visitors Center Guests by Appointment - 2001

August	800	455	56.9%	43.1%
July	729	157	21.5%	78.5%
June	288	148	51.4%	48.6%
May	177	121	68.4%	31.6%
April	1263	704	55.7%	44.3%
March	506	256	20.6%	49.4%
February	580	320	55.2%	44.8%
January				
: Wonth (2001)	lotal Visitation	Visitors from CT, MA, & RI	% Visitation from CT, MA, & RI	% Visitation from other states

Total # of	Visitors		10987.5		
Estimated Total # of	#:	Group	2.5		
	Total		4395	2187	70 8%
SUMMARY			Total Visitation	Visitation from CT, MA, & RI	% Visitation from CT MA & RI

Source: UCONN Visitors Center

# APPENDIX C Downtown: Mansfield Business Survey Form:

### DOWNTOWN MANSFIELD BUSINESS SURVEY

		Interview date	
Name of Business: Type of Business: Est. Size of Business (Sq. Ft.) Owner Occupant		Yes No	
G	eneral Background Information:		
1. 2.	How long has this business been in Why did you choose to locate your	operation at this location?business here?	
3.		ther location prior to your current location?	
	Yes No If yes, Where:		
4.	What are your hours/days of opera	tion?	
5.	How many employees do you have?	Part-Time Full-Time Family	
6.	Do you advertise your business? Yes No	Where How Often	
	Joint advertising promotions with ot	her Downtown merchants? YesNo How Often	
7.	Have you made any improvements of	or expansions to your business in the past year?/2 years	
	YesNo		
	Explain:		
8.	Name the most positive thing about t	he Downtown Mansfield Area as a commercial district.	
9.	Name the most negative thing about t	the Downtown Mansfield Area as a commercial district.	

•					
Clientele/Sources of Busin	ness:				
10. What percentage of your UCONN%	business would you say comes from Rest of Mansfield%	? Outside Mansfield%			
11. How many of your custon	ners would you estimate walk to you	ur business?			
12. Have you noticed any changes in your clientele in terms of place of residence, characteristics or purchasing patterns during recent years? If so, please explain:					
13. What are your busiest ho	urs and/ordays?				
15. Does your business get an	y customers who are tourists visiting	g area attractions?			
16. How long does a custome	r stay in your business?				
	Less than 5 minutes	5 minutes			
	10 minutes	5 to 15 minutes			
	15 minutes to an hour	More than one hour			
Recent Operating Condition	ons & Sales Results:				
17. TYPICALLY, WHAT PER	CENT OF YOUR ANNUAL SALES	VOLUME CAN BE ATTRIBUTED TO			
,		SUMMER?         %           WINTER?         %           FALL?         %           SPRING?         %			
18. How would you rate your Excellent	year 2001 sales to date results at thi  Good Fair	s location?Poor			
19. WHAT IS YOUR ANTIC Less Than \$499,999_	PATED <u>TOTAL SALES VOLUME</u> \$500,000-\$1.00 mil				
20. What is your estimated %	volume increase in sales over 2000.	Lower than 2000 Same			
0.1% to 5% 5% t	o 10% Above 10%	<u> </u>			
21. What is your Monthly ren	t?Utilities	Other			
		,			

Fu	ture Business Prospects and Major Priorities:
22.	How do you view future prospects for your business at this location?  Excellent Good Fair Poor  Explain:
23.	Are you planning any improvements or expansions of your business in the next year?  Yes No Don't Know  If yes, Describe:
24.	In your opinion, what are the major priorities to improving the commercial viability of the Downtown Area?
25.	Are there any other issues or concerns regarding your business or Downtown Mansfield that should be noted?
26.	If a new traditional Downtown center were created, would you consider being a part of it by moving to new space?

This Concludes The Survey – Thank You Very Much For Your Assistance